

BEGINNER
STUDENT'S BOOK with the Spark platform

HUGH DELLAR ANDREW WALKLEY



# OUTCOMES



# **OUTCOMES**

#### Real situations, real language, real outcomes

Outcomes presents English as it is used in the world through contemporary, global content and stunning National Geographic photos and videos. Its trademark lexically-rich approach shows students how vocabulary works, and the evenly-paced grammar syllabus provides examples and tasks based on what people actually say and write. With a huge variety of talking points and practice, Outcomes teaches students the English they need to communicate outside the classroom.

#### Beginner Student's Book with the Spark platform

- Six inspiring National Geographic videos provide real, global input
- Twelve Conversation Practice sections provide a model and practice for real, natural output
- The Pronunciation sections help students hear language as it's really used
- The all-in-one Spark platform brings together digital tools for every stage of teaching and learning, including placing students at the right level, planning and teaching live lessons, assigning practice and assessment, and tracking student and class progress. The platform includes:
  - National Geographic Learning Online Placement Test
  - Online Practice
  - · Student's eBook, with audio and video
  - Assessment Suite
  - · Classroom Presentation Tool, with audio and video
  - Teacher Resources
  - Course Gradebook

#### Workbook

- Additional language practice
- · Learner tips
- Language notes
- Vocabulary Builder guizzes

#### Teacher's Book

- Ready-to-teach notes
- Background language and culture notes
- Extra ideas and developmental tips





National Geographic Learning, a Cengage Company

### Outcomes Beginner Hugh Dellar and Andrew Walkley

Publisher: Rachael Gibbon

Senior Development Editor: Laura Brant

Content Editor: Stephanie Parker

Director of Global Marketing: lan Martin

Senior Product Marketing Manager:

Caitlin Thomas

Heads of Regional Marketing:

Charlotte Ellis (Europe, Middle East and Africa)

Justin Kaley (Asia and Greater China)

Irina Pereyra (Latin America)

Joy MacFarland (US and Canada)

Senior Production Manager: Daisy Sosa

Content Project Manager: Ruth Moore

Manufacturing Manager: Eyvett Davis

Cover Design: Lisa Trager

Interior Design and Composition:

emc design ltd.

© 2019 Cengage Learning, Inc.

ALL RIGHTS RESERVED. No part of this work covered by the copyright herein may be reproduced or distributed in any form or by any means, except as permitted by U.S. copyright law, without the prior written permission of the copyright owner.

"National Geographic", "National Geographic Society" and the Yellow Border Design are registered trademarks of the National Geographic Society ® Marcas Registradas

For permission to use material from this text or product, submit all requests online at **cengage.com/permissions**Further permissions questions can be emailed to 

permissionrequest@cengage.com

Outcomes Beginner Student's Book with the Spark platform ISBN: 979-8-214-17926-1

#### **National Geographic Learning**

Cheriton House North Way Andover UK SP10 5BE

Locate your local office at international.cengage.com/region

Visit National Geographic Learning online at **ELTNGL.com**Visit our corporate website at **www.cengage.com** 

#### **CREDITS**

Although every effort has been made to contact copyright holders before publication, this has not always been possible. If contacted, the publisher will undertake to rectify any errors or omissions at the earliest opportunity.

#### Photos

Cover AllisonGinadaio/iStock/Getty Images.

#### Front Matter

2 (tl) AshTproductions/Shutterstock.com; (tl) Philippe LEJEANVRE/Moment/Getty Images; (cl) Adrian Buck/Alamy Stock Photo; (cl) AllisonGinadaio/iStock/Getty Images; (bl) Skreidzeleu/Shutterstock.com; (bl) nui7711/Shutterstock.com; 4 (tl) wavebreakmedia/Shutterstock.com; (tl) Barry Winiker/Getty Images; (cl) Golubovy/Shutterstock.com; (cl) Marcos Mesa Sam Wordley/Shutterstock.com; (bl) Harry KiiM/Shutterstock.com; (bl) Ververidis Vasilis/Shutterstock.com;

6 (tl) AshTproductions/Shutterstock.com; (tr) Mohd Hafiez Mohd Razali/EyeEm/Getty Images; (c1) Standard Studio/Shutterstock.com; (c2) Iakov Filimonov/Shutterstock.com; (cl) Pietus/Shutterstock.com; (cr) Carlos Banyuls/Shutterstock.com; (bl) Monkey Business Images/Shutterstock.com; (br) WAYHOME studio/Shutterstock.com; 7 (tl) Klaus Tiedge/Blend Images/Getty Images; (cl) Monkey Business Images/Shutterstock.com; (bl) AP Images/Jonathan Brady; (br) Jorge Salcedo/Shutterstock.com; 8 (t) Greg Elms/Lonely Planet Images/Getty Images; (cr1) Michael Ochs Archives/Getty Images; (cr2) DIMITAR DILKOFF/AFP/Getty Images; (cr3) DEA PICTURE LIBRARY/De Agostini/Getty Images; 10 (tc1) Tetiana Yurchenko/Shutterstock.com; (tc2) Toronto-Images.Com/Shutterstock.com; (tr1) monticello/Shutterstock.com; (tr2) Min C. Chiu/Shutterstock.com; (tr3) MakaBaka/Shutterstock.com; (c) REPORTERS ASSOCIES/Gamma-Rapho/Getty Images; 12 lechatnoir/E+/Getty Images; 14 (tl) Philippe LEJEANVRE/Moment/Getty Images; (tr) Evelyn Chavez/Shutterstock.com; (cl) Monkey Business Images/Shutterstock.com; (cr) all\_about\_people/Shutterstock.com; (bl) tazzymoto/Shutterstock.com; (br) Monkey Business Images/Shutterstock.com; (bl) Serg Zastavkin/Shutterstock.com; (br)

Printed in China by RR Donnelley Print Number: 03 Print Year: 2023

#### IN THIS UNIT YOU LEARN HOW TO:



BE

- introduce yourself and other people
- understand simple questions with be
- answer questions with one or two words
- use numbers to say prices and times
- · order in a coffee shop
- · say the order is wrong

page 6



LIVE, WORK, EAT

- ask and say where you live
- ask about someone's job
- talk about people you know
- understand a menu
- · say what you like / don't like
- answer a waiter and order food

page 14

VIDEO 1: People page 22 REVIEW 1: page 23



LOVE, WANT, NEED

- · ask how things are
- respond to good and bad news
- · use adjectives to describe things
- · ask and talk about things people have
- ask someone to repeat

page 24



WHERE AND WHEN?

- · ask about places and say what's there
- understand simple directions
- · talk about your week
- ask for help / ask to do things in class

page 32

VIDEO 2: Morning page 40 REVIEW 2: page 41



**GOING PLACES** 

- talk about good places to go
- say how to get to places
- talk about journeys
- · buy train tickets
- ask about and say your plans
- · say where and when to meet

page 42



AWAY FROM HOME

- say there's a problem
- say don't worry and that's OK
- ask how something was
- check in to a hotel
- talk about your stay
- ask what people did

page 50

VIDEO 3: Ancient land page 58 REVIEW 3: page 59

GRAMMAR	VOCABULARY	READING	LISTENING	DEVELOPING CONVERSATIONS
<ul> <li>'m, 's, 're</li> <li>Questions with be</li> <li>his, her, our, their</li> <li>not</li> </ul>	<ul> <li>Numbers 1–12</li> <li>People</li> <li>Numbers 13–22</li> <li>Question words</li> <li>Times and prices</li> <li>In a coffee shop</li> </ul>	• Invitations	<ul> <li>Meeting people and introducing yourself</li> <li>Ordering in a coffee shop</li> </ul>	Checking names     Ordering and serving drinks
<ul> <li>Present simple</li> <li>Present simple questions: do you</li> <li>Present simple: don't (do not)</li> <li>Plural / no plural</li> <li>like / don't like</li> </ul>	<ul><li> My home</li><li> Jobs</li><li> Food and drinks</li></ul>	The world in one city	Where do you live?     Ordering in a restaurant	And you?     Ordering food
<ul> <li>Negatives with be</li> <li>Present simple: doesn't</li> <li>Present simple questions: does</li> <li>a and any</li> </ul>	<ul><li>Adjectives</li><li>go, take, want</li><li>Things</li></ul>	What do people want?	Asking how things are	<ul> <li>Responding to news</li> <li>Asking for help in conversation</li> </ul>
<ul><li>Is there? / There's</li><li>Adverbs of frequency</li><li>Can?</li></ul>	<ul> <li>Places</li> <li>Days and times of day</li> <li>Classroom verbs</li> </ul>	The end of the working week	Giving directions	• called
<ul> <li>Are there? / There are</li> <li>Talking about plans: I'm/We're going</li> <li>Asking about plans: going and doing</li> </ul>	Getting there     Buying tickets	Why I love train travel	<ul> <li>Talking about good places to go</li> <li>Talking about plans</li> </ul>	<ul><li>best</li><li>Where are you going?</li><li>I'll meet you</li></ul>
<ul> <li>Past simple: common irregular verbs</li> <li>Regular past simple endings</li> <li>Past simple negatives</li> <li>Past simple questions</li> </ul>	Problems     Hotels and checking in	A holiday in Costa Rica	<ul> <li>Meeting a friend at the airport</li> <li>A conversation in a hostel</li> </ul>	• Don't worry / That's OK

#### IN THIS UNIT YOU LEARN HOW TO:



# GOING OUT AND STAYING IN

- · talk about activities you like
- · say what you like doing or prefer
- talk about books, TV and music
- · talk about people and things from other countries
- · talk about clothes you want to buy
- · ask and give opinions

page 60



### HERE AND THERE

- talk about what people are doing
- explain why someone isn't there
- · talk about houses and rooms
- · ask about things you can't find
- · talk about working at home

page 68

VIDEO 4: Bike riding in Utah page 76 REVIEW 4: page 77



HEALTHY AND HAPPY

- · talk about health and problems
- · ask people if they are better
- talk about what's important in a country or society
- talk about small and large quantities
- · talk about how you know people
- · ask about places people have been to

#### page 78



NFWS

- · talk about the weather
- tell people about future plans and predictions
- say what's happening near you
- · make plans with other people
- talk about some simple news stories
- ask questions about the news

page 86

VIDEO 5: A special skill page 94 REVIEW 5: page 95



# LIFE AND HISTORY

- · talk about celebrations and events
- invite people and reply
- talk about dates and when things happen
- · talk about your life
- take part in a guided tour
- ask questions about people and places

page 96



THANK YOU AND GOODBYE

- tell someone a problem
- · offer solutions and say thank you
- · explain purpose
- talk about gifts
- tell people what to do
- say goodbye

page 104

VIDEO 6: Diwali page 112 REVIEW 6: page 113

GRAMMAR	VOCABULARY	READING	LISTENING	DEVELOPING CONVERSATIONS
<ul> <li>like + -ing</li> <li>Present continuous: I'm and are you ?</li> <li>this/these, one/ones</li> </ul>	<ul><li>Words for activities</li><li>Country adjectives</li><li>Buying clothes</li></ul>	Are you a big reader?	<ul> <li>Talking about activities you like</li> <li>Talking about what you are doing</li> <li>Buying new clothes</li> </ul>	<ul> <li>Me too and I prefer</li> <li>Opinions</li> </ul>
Present continuous:     all forms     Personal pronouns	<ul> <li>Collocations</li> <li>In the house</li> <li>Verbs and people</li> </ul>	• Homeworkers	Where are they?     Talking about something you lost	<ul> <li>Sending messages</li> <li>maybe</li> </ul>
Time phrases for the	Bad health and	Iceland: possibly the	Talking about health	Are you feeling better?
past • Quantity	<ul><li>accidents</li><li>Country and society</li><li>Meeting and moving</li></ul>	best country in the world	and problems  Talking about how you know people	• Have you been?
<ul> <li>Future: am/are/is going</li> <li>Past forms review</li> </ul>	<ul> <li>Summer and winter</li> <li>Entertainment</li> <li>National and international news</li> </ul>	A year of fun in one weekend	Talking about the weather	<ul> <li>I think so / I don't think so</li> <li>Deciding what to do</li> </ul>
<ul> <li>Questions review</li> <li>Explaining when: time phrases</li> <li>Explaining why: because and so</li> </ul>	<ul><li>Months</li><li>Life events</li><li>History</li></ul>	<ul> <li>A changed life: John Bird</li> <li>A very short history of Suwon Hwaseong</li> </ul>	<ul> <li>Talking about future events and inviting people</li> <li>Asking a tour guide questions</li> </ul>	• Invitations
<ul> <li>I'll</li> <li>Explaining purpose: for or to</li> <li>Telling people to do things: imperatives</li> </ul>	Offering solutions     Leaving and saying goodbye	How to give better gifts	Offering solutions	Checking and thanking

Grammar reference pages 114–137 Regular and irregular verbs page 138 Vocabulary reference pages 139–143 Information files pages 144–147 Audio scripts pages 148–165









#### IN THIS UNIT YOU LEARN HOW TO:

- · introduce yourself and other people
- · understand simple questions with be
- · answer questions with one or two words
- use numbers to say prices and times
- · order in a coffee shop
- · say the order is wrong
- 1 Listen to the numbers.

 1 one
 5 five
 9 nine

 2 two
 6 six
 10 ten

 3 three
 7 seven
 11 eleven

 4 four
 8 eight
 12 twelve

2 Listen again. Repeat the numbers.

#### **WORDS FOR UNIT 1**

B Look at the words and photos.

1 husband and wife
2 what?
3 Sorry!
4 a baby boy
5 tea with milk
6 food and drink
7 that's right
8 fresh orange juice
9 have lunch
10 I don't know!
11 the number 19 bus
12 a big flat

- 4 Listen and repeat the words.
- 5 Work in pairs. Don't look at the words.

Student A: say the number.

Student B: say the word(s).





#### **LISTENING**

1 Listen to the conversation.



Teacher: What's your name?

Student: Lara.

Teacher: Hi. I'm Greg. Student: Nice to meet you. Teacher: Yes. You too.

- 2 Listen and repeat.
  - 1 What's your name?
  - 2 Nice to meet you.
- 3 Practise the conversation from Exercise 1 with other students. Say your names.
- 4 Listen to Khalid introduce Lara and Dom.



Khalid: Lara, this is my friend Dom.

Lara: Hi. Nice to meet you.

Dom: Yes. You too.

5 Work in groups. Introduce other students.

#### **DEVELOPING CONVERSATIONS**

#### Checking names

- A: Who's she?
- B: Aretha Franklin.



- A: Who are they?
- B: I don't know.



- A: Who's he?
- B: I don't know.



- 6 Look at the people in File 1 on page 144. Check the names.
- 7 Work in pairs. Say all the names in the class.

A: Lara, Khalid, ... Who's she?

B: I don't know. He's Joan. Who's he?

#### **VOCABULARY** People

8 Look at the picture. Complete sentences 1–4 with the words from the box.



doctor	husband	son
friend	sister	teacher

- 1 Bob: Tina is my wife. She's a doctor. This is my daughter, Poppy. And he is my \_\_\_\_\_\_\_, Connor.
- 2 Tina: Bob is my \_\_\_\_\_. He's a teacher in an English school.
- 3 Poppy: My mother is a \_\_\_\_\_ and my father is a \_\_\_\_\_. Connor is my big brother.
- 4 Connor: Poppy's my \_\_\_\_\_\_. She's eight. Kevin is my best \_\_\_\_\_. We're in the same class at school.
- 9 Listen and check.
- 10 Listen and repeat the words.

my <b>bro</b> ther my <b>daugh</b> ter	my <b>fa</b> ther my <b>friend</b>	my <b>mo</b> ther my <b>sis</b> ter	a <b>tea</b> cher my <b>wife</b>	
a <b>doc</b> tor	my <b>hus</b> band	my <b>son</b>		

11 Write the names of five people in your life.

Macu	Hugh
Matthew	Rebeca
Shirley	

- Work in pairs. Give your names to your partner. Your partner asks questions.
  - A: Who is Macu?
  - B: She's my wife.
  - A: Who is Matthew?
  - B: He's my friend.

#### **GRAMMAR**

'm, 's, 're am	
I' <b>m</b> Andrew.	(= I am)
is	
She <b>'s</b> a doctor.	(= She is)
He <b>'s</b> my brother.	(= He is)
My name <b>'s</b> lan	(= My name is)
This <b>is</b> my friend, John.	
are	
You <b>'re</b> Naomi, right?	(= You are)
We <b>'re</b> your teachers.	(= We are)
They <b>'re</b> in my class.	(= They're)

13 Complete the sentences.

1	A: Who is Maria?		
	B: She	_ my wife.	
2	A: Who is he?		
	B: Greg. He	our teacher.	
3	A: Lara. This	my sister, Katia.	
	B: Hi. Nice to meet	you.	
4	A: You	_ Ana, right?	
	B: No. I	Zeynep. She	_ Ana
	A: Oh! Sorry!		
5	A: Who are they?		
	B:'re	my children!	
	A: Nice! What are th	neir names?	
	B: My son is Cristia	no and my daughter	

- 14 Listen and check the answers.
- 15 Listen again. Practise the conversations.
- For more practice, see Exercises 1–4 on page 114.

#### **CONVERSATION PRACTICE**

- Work in pairs. Say or ask who the people are. Choose 1 or 2:
  - 1 Show photos on your phone.
  - 2 Look at the photos in File 1 on page 144. They are your family and friends!
- 9 For more practice, listen to three more examples.

# WHERE'S THE PARTY?

#### **REVIEW AND SPEAKING**

- 1 Work in pairs. Say words for people. son, friend ...
- Work in pairs. Read the conversations. Use your own names.
  - A: You're Khalid, right?
  - B: No. I'm Ben.
  - A: Oh, sorry.
  - A: You're Joan, right?
  - B: Yes and you're Harry.
  - A: Yes. How are you?
  - B: Good, thanks.
  - A: Sorry. What's your name?
  - B: Ben. And you?
  - A: Tina. How are you?
  - B: Fine, thanks.
- 3 Check the names of other people in the class.

#### **VOCABULARY** Numbers 13–22

4 Listen and repeat the numbers.

- 13 thirteen 18 eighteen

  14 fourteen 19 nineteen

  15 fifteen 20 twenty

  16 sixteen 21 twenty-one

  17 seventeen 22 twenty-two
- 5 Listen. Write the numbers.



- 6 Work in pairs. Look at Exercise 5 again. What's the next number?
  - A: What's the number?
- A: What's the number?
- B: It's eighteen.
- B: I don't know.
- A: Yes, that's right.
- 7 Listen and check.

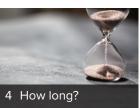
#### **VOCABULARY** Question words

8 Look at the photos. Listen and repeat.













- 9 Value of the question words. Listen and check.
  - is she? My wife.
    is it? São Paulo in Brazil.
    is it? Eight o'clock.
    is it? Twenty-two dollars.
    is it? Fifteen minutes.
    is she? She's thirteen.
- Listen to some questions and answers. Choose the answer you hear (a, b or c).
  - 1 How are you?
    - a Good.
    - b Fine, thanks.
    - c Ok
  - 2 How long is the class?
    - a One hour.
    - b Three hours.
    - c Twenty minutes.
  - 3 How old are you?
    - a Thirteen.
    - b Eight.
    - c Nineteen. I'm twenty on Saturday!
  - 4 Where are you from?
    - a New York.
    - b China.
    - c Here!

- 5 Who's she?
  - a My mother.
  - b That's my daughter.
  - c My friend, Amani.
- 6 How much is lunch?
  - a Fourteen euros.
  - b Seven twenty.
  - c Sixteen dollars.
- 7 What time is it?
  - a Five.
  - b Three o'clock.
  - c Ten.
- 8 What's your phone number?
  - a 71 33 68 922
  - b 022 193 548
  - c 069 455 781



#### **GRAMMAR**

# Questions with be

A: How are you?
A: Where are you from?

B: I'm OK.

A. Where **the** you no

B: Japan.

A: Are you OK?

B: Yes, thanks.

is

A: How much is it?

B: Two pounds.

A: How old **is** he?

B: He's 18.

A: Who **is** she?

B: My teacher.

A: Is it nice?

B: Yes, it's good!

#### 11 Complete the questions with *are* or *is*.

1 Where \_\_\_\_\_ you from?

2 How \_\_\_\_\_\_ you?

3 Where \_\_\_\_\_ he from?

4 How long \_\_\_\_\_ the class?

5 How old \_\_\_\_\_ you?

6 What time \_\_\_\_\_ the party?

7 How old \_\_\_\_\_\_ your son?

8 \_\_\_\_\_ she nice?

9 Who \_\_\_\_\_ he?

10 How much \_\_\_\_\_ it?

#### For more practice, see Exercises 1-4 on page 115.

- 12 Listen and check. The questions are fast then slow.
- 13 Work in pairs. Practise the questions.

#### **SPEAKING**

- 14 Write answers to the questions. Use one or two words.
  - What time is it?
  - · How are you?
  - · Where are you from?
  - · How old are you?
  - · How long is the coffee break?
- 15 Work in pairs. Ask and answer the questions.

#### **GRAMMAR**

his, her, our, their

Tia's party = her party

Pedro's daughter = his daughter

Tom and Peter's flat = their flat

Sara's and my son = our son

For practice, see Exercises 1 and 2 on page 115.

#### **READING**

- 16 Read the invitations. Answer the questions.
  - 1 What day is Tia's party?
  - 2 What's Joe and Kate's phone number?
  - 3 Where's Sara and Pedro's party?
  - 4 Who is Santiago?
  - 5 How long is Tom and Peter's party?
  - 6 What number is Tom and Peter's flat?



17 Write five more questions about the parties.

1	How old is	_?
	How old is Tia? / How old is Joe and Kate's daughter	?
2	Where's	?
3	What time is	?
4	How long	?
_		

18 Work in pairs. Ask and answer your questions from Exercise 17.

**1**7

# INVITATION! OUR DAUGHTER TIA IS 18

#### Come to her party at:

Selale Restaurant 25 Green Lanes

Friday 15<sup>th</sup>

9pm - 2am

Joe and Kate's phone: 121 786 5539

### SARA AND PEDRO

### HAVE A NEW BABY BOY!

Come to our party and meet Santiago (and his sister Rebeca!)

The Spanish Centre 3 High Street

Saturday 16<sup>th</sup> 12pm – 6pm Lunch at 2pm

Mobile: 07311 762 4683

## TOM AND PETER HAVE A NEW FLAT

COME TO OUR PARTY AT Flat 6 Floor 3 19 Old Street

3pm — 8pm This Sunday (17th) email: tom@xmail.com



#### **VOCABULARY** Times and prices

1 Listen and repeat the numbers.

20 twenty	60 sixty
21 twenty-one	65 sixty-five
30 thirty	70 seventy
50 tillity	3eventy
32 thirty-two	76 seventy-six
40 forty	80 eighty
,	
43 forty-three	87 eighty-seven
<b>6.6</b>	
50 fifty	90 ninety
54 fifty-four	98 ninety-eight
34 Ility-lour	innety-eight

Times		
10.25	ten twenty five	
2.00	two	two o'clock
16.30	four thirty	sixteen thirty
Prices		
£3.99	three ninety-nine	three pounds ninety-nine
€17.50	seventeen fifty	seventeen euros fifty

#### 2 Listen. Write the time or price.

			-
1	It's 3	5	A cappuccino is
2	It's £15		€
3	The class is at	6	Lunch is at
	·	7	Sandwiches are
4	The coffee break is		\$
	at .	8	My bus is at

Work in pairs. Remember the questions from Exercise 2. Ask and answer the questions.

#### VOCABULARY In a coffee shop

4 Listen and repeat words from a menu.

americano	es <b>press</b> o	medium	small	
cake	<b>large</b>	orange juice	tea	
cappuccino	<b>la</b> tte	sandwich	water	

- 5 Listen and repeat the words in sentences.
- 6 Work in pairs. Ask the prices. Complete the menu.

**Student A:** look at the menu on this page.

**Student B:** look at the menu in File 3 on page 145. A: *How much is a medium cappuccino?* 

MENU			
Hot drinks	Large	Medium	Small
cappuccino latte americano espresso tea	2.05	3.40 2.80 1.60 1.95	2.90 2.30
Cold drinks			
fresh orange juice Coke water	2.15	3.95	3.45
Food			
cakes 4.95	sandwich	es	

Ask about prices.

How much is a	cappuccino in	your country?
How much is _	in	?

#### **DEVELOPING CONVERSATIONS**

#### Ordering and serving drinks

- A: What would you like?
- B: A large americano.
- A: Americano. Anything else?
- B: Yes one medium orange juice.
- A: OK. Anything else?
- B: No, thanks.
- A: OK. That's £7.05 (seven oh five).
- Listen to the conversation.
- Have similar conversations. Use the menu on page 12.

#### **LISTENING**

- 10 ► 23 Listen to a man in a coffee shop. Tick (✓) the food and drink on the menu. How much is it?
- Listen to part 2 of the conversation. What's the problem (a, b or c)?
  - a It's not the right coffee.
  - b It's not the right money.
  - c It's not a large cappuccino.

#### **GRAMMAR**

#### not

It's not right.

It's not a black tea.

It's not fifty pounds.

It's medium - not large.

My tea – it's **not** hot!

#### 12 Add not.

- 1 A: What's the problem?
  - B: My tea it's right.
- 2 A: What's the problem?
  - B: My coffee it's a cappuccino.
- 3 A: Yes, sir. Are you OK?
  - B: Sorry. It's a small tea large.
- 4 A: Are you OK?
  - B: No. It's coffee cake chocolate.
- 5 A: Is everything OK?
  - B: No. My tea's hot.
- 6 A: What's the problem?
  - B: It's right. It's 35 euros. It's 29.
- 13 25 Listen and check.
- 14 Listen and repeat the answers.

15 Have similar conversations. Use the pictures.



- A: What's the problem?
- B: My coffee, it's small not large.
- A: Sorry.

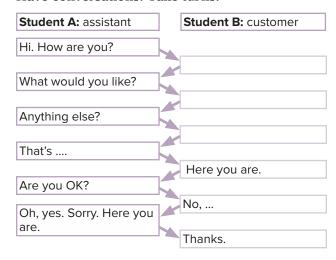
- A: Are you OK?
- B: It's not a large coffee.
- A: Sorry.





#### **SPEAKING**

16 Have conversations. Take turns.



#### PRONUNCIATION AND REVIEW

Listen to the sentences. They are fast. Write the number.

This is my son, John. This is my friend, Don. Where are you from? What's her name? What time is the class? What's your phone number?

- Listen and check the answers. They are slow then fast.
- 19 Work in pairs. Say the sentences. Reply. A: This is my son, John. B: Hello. Nice to meet you.
- For more pronunciation, see Exercise 1 on page 116.